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T.R.A. DOCKET ROOM

IN RE: Implementation of the Federal) Docket No. 0-00491
Communications Commission's Triennial)
Review Order-9 Month Proceeding-Switching)
)

**OBJECTIONS OF NEWSOUTH COMMUNICATIONS CORP. TO BELL SOUTH'S
FIRST REQUEST FOR PRODUCTION OF DOCUMENTS (1-21)**

Pursuant to the *Order On October 21, 2003 Status Conference issued October 27, 2003* ("Procedural Order"), NewSouth Communications Corp. ("NewSouth") submits its preliminary objections to BellSouth Telecommunications, Inc.'s ("BellSouth") First Request for Production of Documents to NewSouth.

NewSouth files these objections to comply with the ten (10) day requirement set forth in the *Procedural Order*. These objections are preliminary in nature. Should additional grounds for objection be discovered as NewSouth prepares its responses to any discovery, NewSouth reserves the right to supplement these objections.

Further, at the time of the filing of these objections, the issues to be addressed in this proceeding have not yet been identified. Should additional grounds for objections develop as the TRA identifies the issues to be addressed in this proceeding, NewSouth reserves the right to supplement these objections.

GENERAL OBJECTIONS

NewSouth makes the following general objections to the Requests:

1. NewSouth objects to the "Definitions" section, the "General Instructions," and the individual request items of BellSouth's First Requests for Production of Documents to NewSouth to the extent that they are overly broad, unduly burdensome, and/or oppressive.

NewSouth will attempt to identify specific requests to which this objection applies within the specific objections that follow.

2. NewSouth objects to the "Definitions," the "General Instructions," and the individual request items to the extent they are irrelevant and not likely to lead to the discovery of admissible evidence. By way of illustration and not of limitation, NewSouth objects to requests for documents that are unrelated to or inconsistent with the parameters and methodology for the impairment analysis that the FCC prescribed in its Triennial Review Order. NewSouth will attempt to identify individual requests to which this general objection is applicable within the specific objections that follow.

3. NewSouth objects to the "Definitions," the "General Instructions," and the request items to the extent they are vague, ambiguous, imprecise, or utilize terms that are subject to multiple interpretations but are not properly defined or explained for purposes of these Requests.

4. NewSouth objects to the "General Instructions" and the request items of BellSouth's First Set of Requests for Production to NewSouth to the extent that they purport to impose discovery obligations on NewSouth that exceed the scope of discovery allowed by the applicable Tennessee Rules of Civil Procedure.

5. NewSouth objects to the "General Instructions" section and the individual request items of BellSouth's First Requests for Production to NewSouth to the extent that the "instructions" purport to seek disclosure of "each," "every" or "all" documents, materials or information in NewSouth's possession. NewSouth's responses will provide all nonprivileged and otherwise discoverable information obtained by NewSouth after a reasonable and diligent search conducted in connection with the Requests. Such search will include a review of only those files that are reasonably expected to contain the requested documents and/or information. To the extent that "instructions" or individual requests require more, NewSouth objects on the

grounds that compliance would be unduly burdensome, expensive, oppressive, or excessively time consuming, and unnecessary to accomplish BellSouth's legitimate discovery needs.

6. NewSouth objects to BellSouth's First Requests for Production to the extent that the requests seeks discovery of materials and/or information protected by attorney/client privilege, the work product doctrine, the accountant/client privilege, or any other applicable privilege.

7. NewSouth objects to BellSouth's First Set of Requests for Production to the extent that the requests would require disclosure of trade secrets and/or confidential and proprietary information that either should not be disclosed at all or should be disclosed only subject to the terms of a mutually acceptable confidentiality agreement and the orders and rules of the TRA governing confidentiality.

8. NewSouth objects to all requests which would require the production of materials and/or information which is already in BellSouth's possession or is in the public record before the TRA. To duplicate information that BellSouth already has or is readily available to BellSouth would be unduly burdensome and oppressive.

9. NewSouth objects to BellSouth's First Request for Production to the extent BellSouth seeks to impose an obligation on NewSouth to respond on behalf of subsidiaries and/or former officers, employees, agents, and directors on the grounds that such requests for production are overly broad, unduly burdensome, oppressive, and not permitted by applicable discovery rules.

SPECIFIC OBJECTIONS TO REQUESTS

NewSouth hereby incorporates by reference the above general objections. In addition, to the extent possible given the expedited time frame for preliminary objections, NewSouth will identify specific requests that are subject to objection. NewSouth reserves the right to add to or enlarge upon these objections when it files its responses.

REQUEST NO. 1: Produce all documents identified in response to BellSouth's First Set of Interrogatories.

OBJECTION: As stated in the above General Objections, NewSouth objects to the request for "all documents" on the grounds that such request would be overbroad and unduly burdensome. NewSouth also objects to the extent Request No. 1 seeks confidential and proprietary business information. NewSouth incorporates by reference its Objections to the First Set of Interrogatories.

REQUEST NO. 2: Produce every business case in your possession, custody or control that evaluates, discusses, analyzes or otherwise refers or related to the offering of a qualifying service in the State of Tennessee.

OBJECTION: NewSouth objects to Request No. 2 on the grounds that it seeks documents that are irrelevant to the issues in this case and are not reasonably calculated to lead to the discovery of admissible evidence, given the FCC's determination in the Triennial Review Order that the state commissions' impairment analyses are not to be based on individual carriers' business models. NewSouth also objects on the grounds the request seeks the disclosure of confidential and proprietary business information. NewSouth objects to the request for "every" document for the reasons stated in General Objections.

REQUEST NO. 3: Produce all documents referring or relating to the average monthly revenues you receive from end users customers in Tennessee to whom you only provide qualifying service.

OBJECTION: NewSouth objects to the request on the grounds it seeks documents that, because they relate to aspects of NewSouth' individual business model, are irrelevant, and not reasonably calculated to lead to the discovery of admissible evidence. NewSouth also objects to the request for "all documents" on the grounds that such request would be overbroad and unduly burdensome. NewSouth objects on the grounds that the request seeks confidential and proprietary business information

REQUEST NO. 4: Produce all documents referring or relating to the average number of access lines you produce to end user customers in Tennessee to whom you only provide qualifying service.

OBJECTION: NewSouth objects to the request for "all documents" on the grounds that such request would be overbroad and unduly burdensome. NewSouth also objects on the grounds that the request seeks confidential and proprietary business information.

REQUEST NO. 8: Produce all documents referring or relating to the classifications used by NewSouth to offer service to end user customer Tennessee (e.g., residential customers, small business customers, mass market customers, enterprise customers, or whatever type of classification that you use to classify your customers).

OBJECTION: NewSouth objects to the request for "all documents" on the grounds that the request is overbroad and unduly burdensome. NewSouth will make reasonable efforts to provide documents that establish and describe the classifications used by NewSouth.

REQUEST NO. 9: Produce all documents referring or relating to the average acquisition cost for each class or type of end user customer served by NewSouth, as requested in BellSouth's First Set of Interrogatories, No. 34.

OBJECTION: NewSouth hereby incorporates its objections to Interrogatory No. 34. NewSouth objects on the grounds the request seeks documents that are irrelevant to the issues in this case and is not reasonably calculated to lead to the discovery of admissible evidence, inasmuch as the FCC has ruled in the Triennial Review Order that the impairment analysis is not to be based on individual carriers' business models. In addition, NewSouth objects to Request No. 9 on the grounds that the request seeks confidential and proprietary business information. NewSouth also objects to the request for "all documents" as overbroad and unduly burdensome.

REQUEST NO. 10: Produce all documents referring or relating to the typical churn for each class or type of end user customer served by NewSouth, as requested in BellSouth's First Set of Interrogatories, No. 35.

OBJECTION: NewSouth hereby incorporates its objections to Interrogatory No. 35. NewSouth objects on the grounds the request seeks documents that, because they relate to aspects of NewSouth's individual business model, are inconsistent with the analysis prescribed in the Triennial Review Order, are irrelevant to the analysis the TRA will conduct in this case, and not reasonably calculated to lead to the discovery of admissible evidence. In addition, NewSouth objects to Request No. 10 on the grounds that the request seeks confidential and proprietary business information. NewSouth also objects to the request for "all documents" as overbroad and unduly burdensome.

Respectfully submitted,

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CERTIFICATE OF SERVICE

I hereby certify that on November 6, 2003, a copy of the foregoing document was serviced on the parties of record, via US mail:

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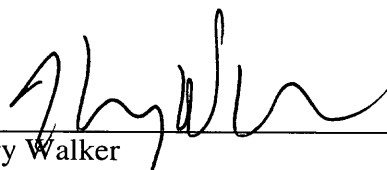
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